



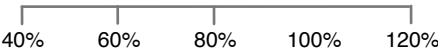
Company Performance

Resource Utilization

Show as  

Total	2,500	1,200	1,200	+5%	560		57%
Client	Prior year (2013) revenue*	Budget (B1)*	Current forecast (B5)* and prior year % variance		YTD revenue* and % of YTD B1 target		YTD client margin vs. 56% target
Client A	12,275	11,500	12,000 +5%		3,030		51%
Client B	n/a	5,000	4,000 -10%		1,200		58%
Client C	2,000	2,100	2,200 +20%		1,525		48%
Client D	2,500	1,200	1,200 +10%		560		57%
Client E	9,100	9,500	6,800 -15%		2,280		60%
Client F	100	600	800 +25%		410		61%
Client G	13,000	13,000	13,200 +5%		4,500		59%
Client H	n/a	5,000	4,000 -10%		1,200		58%
Client I	2,000	2,100	2,200 +20%		1,525		48%
Client J	2,500	1,200	1,200 +10%		560		57%
Client K	9,100	9,500	6,800 -15%		2,280		60%
Client L	100	600	800 +25%		410		61%
Client M	13,000	13,000	13,200 +5%		4,500		59%
Client N	n/a	5,000	4,000 -10%		1,200		58%
Client O	2,000	2,100	2,200 +20%		1,525		48%
Client P	2,500	1,200	1,200 +10%		560		57%
Client Q	9,100	9,500	6,800 -15%		2,280		60%
Client R	100	600	800 +25%		410		61%
Client S	13,000	13,000	13,200 +5%		4,500		59%
Client D	2,500	1,200	1,200 -10%		560		57%
Total	2,500	1,200	1,200 +5%		560		57%

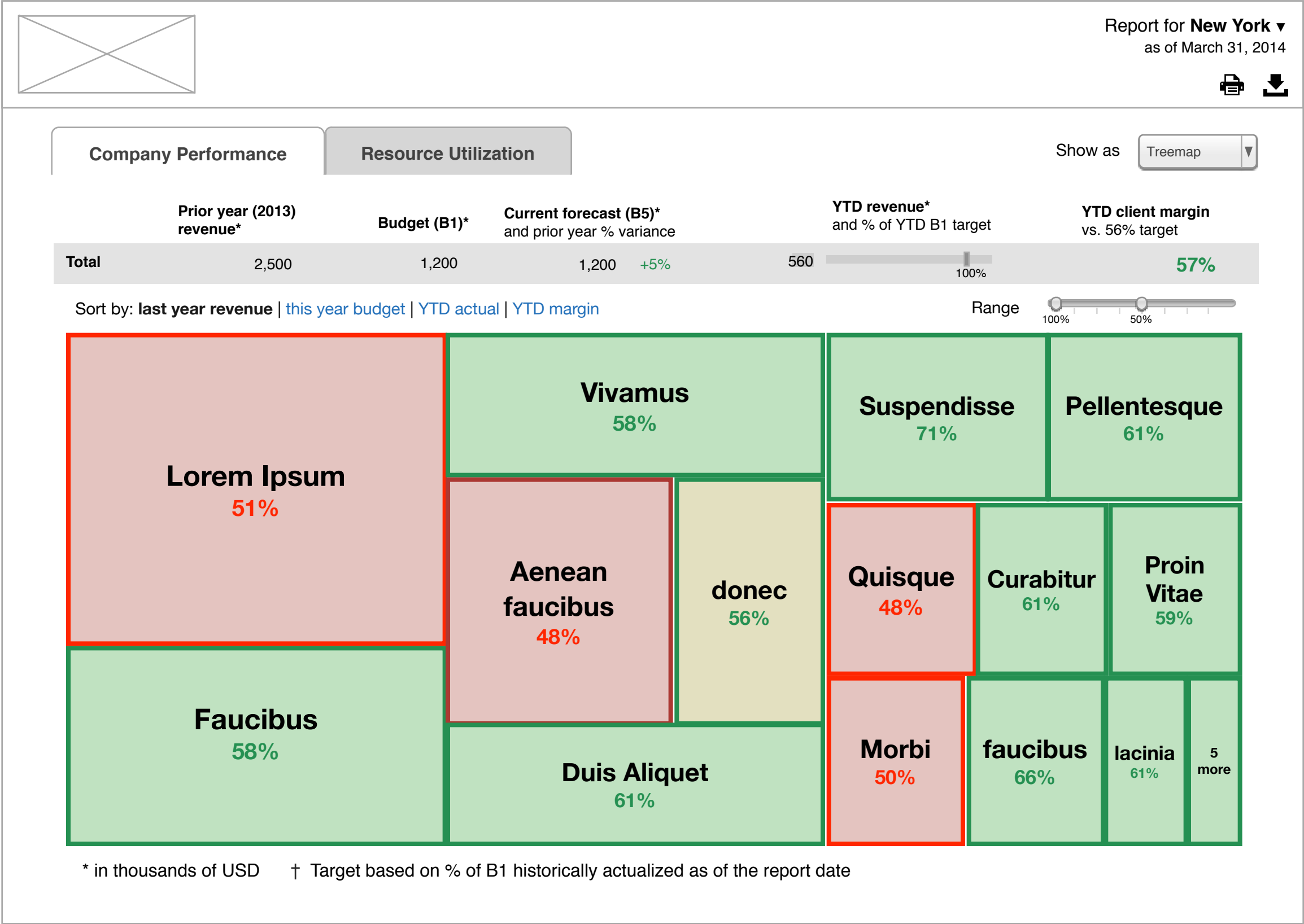
* in thousands of USD



Shall we indicate
biggest earner and
biggest loser?

Disclaimer: This wireframe does not represent the visual design.

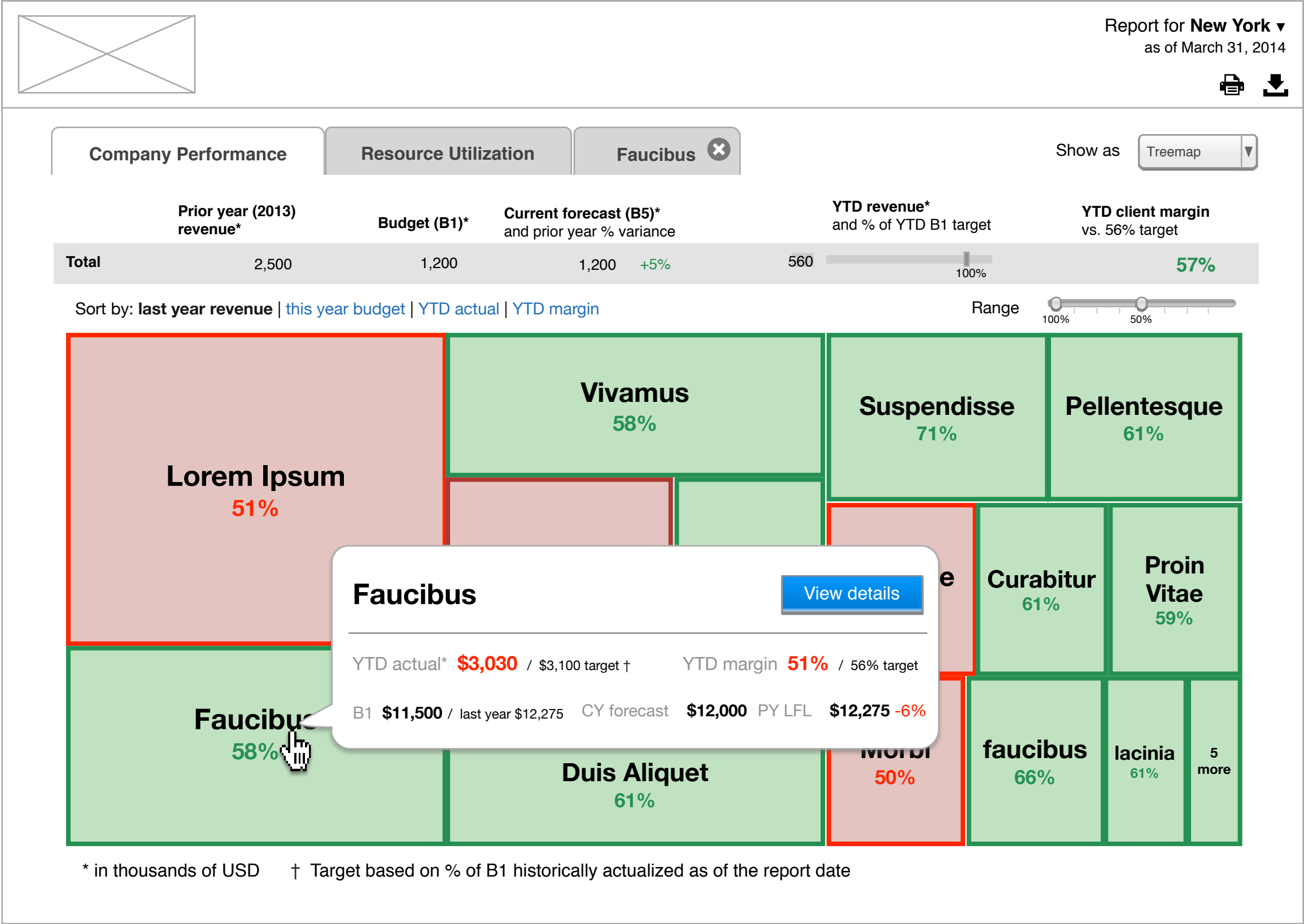
Simple Tree



We need to define “Sort by” before going to production.

Range cause only clients within the range of KPI to be displayed. Other below or above range get grouped together.

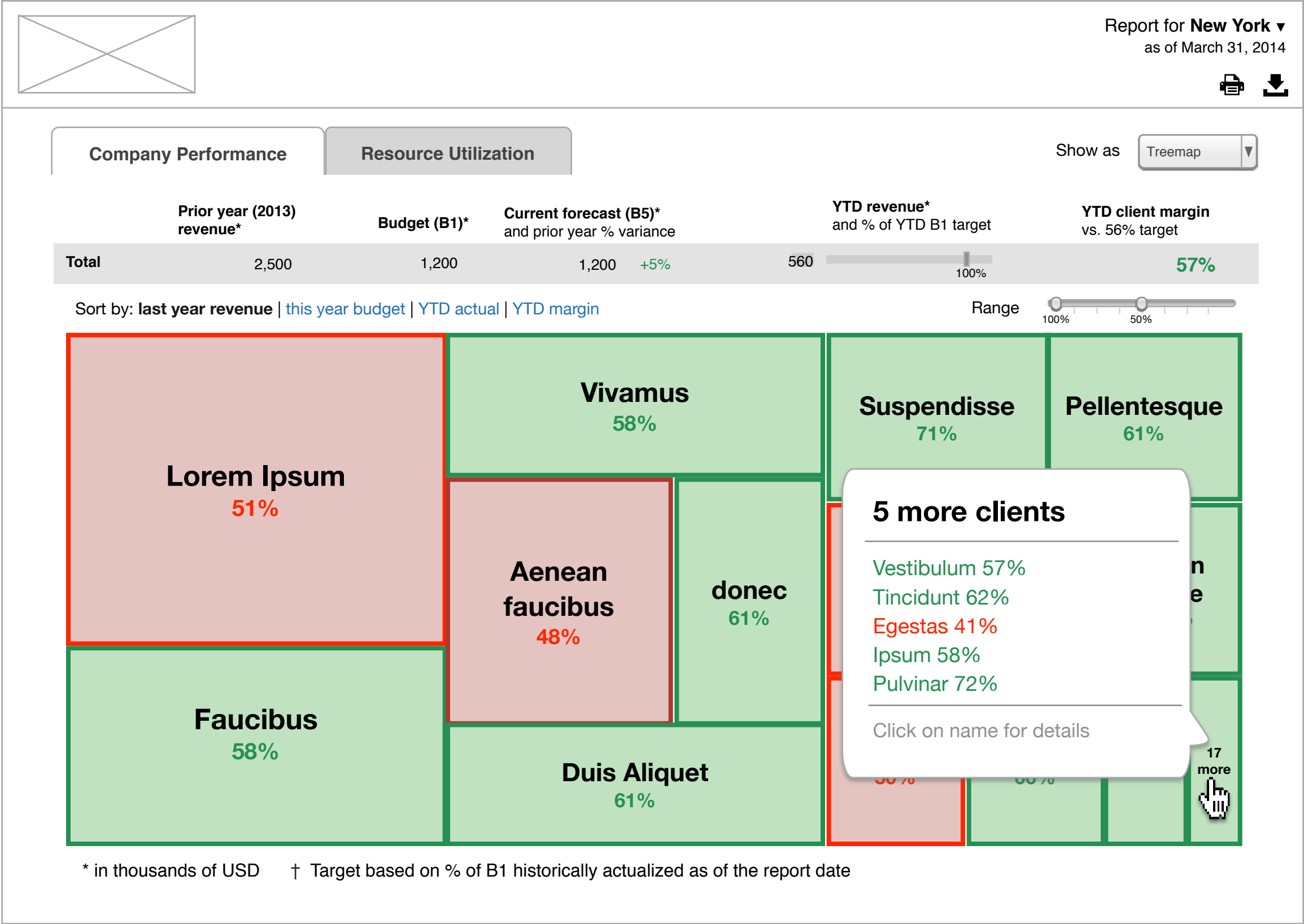
Client Lookup 2



Clicking on the rectangular opens a dialog box with top KPI

Clicking outside dialog closes it.

More Clients



Other option would be to replace “5 more clients” box with a tree map

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